## LEADING NATIONAL WIRELESS RETAILER

## STRATEGIC FACILITIES PLAN REDUCES COSTS & IMPROVES SALES

Aging equipment, unknown HVAC assets, and lack of proper preventative maintenance over a large portfolio of stores was causing excessive and expensive service calls, uncontrolled costs, and negatively impacting sales.

Air Force One met with regional facility managers to discover Issues, identify available budgets, and determine a strategic solution tailored to this customers' unique needs. Air Force One worked to inventory HVAC assets per location to identify make, model, serial, size, age, and condition.

Based on this asset information Air Force One implemented a customized preventative maintenance program within the customer's budget to optimize performance of current equipment, reduce costly service calls, and extend equipment life. A capital equipment replacement plan was implemented to replace aging and inefficient assets.

This customer now has a full inventory of HVAC assets and remaining useful life. As a result of the proactive maintenance program, the average age of HVAC assets was reduced by 5 years, extending their useful life. The Total Cost of Operations was reduced by 38%.

By stabilizing maintenance costs, improving comfort conditions, extending equipment life, and protecting your capital investments, our customers can focus on their businesses.

