

NATIONAL DEPARTMENT STORE

CAPITAL REPLACEMENT PLAN REDUCES COSTS AND IMPROVES COMFORT

Costly HVAC service calls, uncomfortable stores, and escalating energy costs require Air Force One's help.

A large portfolio of stores with aged equipment and limited capital replacement funds were causing excessive and costly HVAC service calls, uncomfortable stores, and escalating energy costs.

Air Force One met with regional facility managers to reviews leases, identify available budgets, and determine strategic solutions. Air Force One also identified the highest spend stores, performed on-site reviews of stores to determine cost and energy reduction measures, and implemented a capital equipment replacement plan. The capital equipment replacement plan replaced aging and inefficient assets; including, lighting retrofits and utility rebates.

By identifying the highest spend stores, Air Force One helped the Client best utilize available capital replacement funds. The reductions in operational and energy costs resulted in additional funds applied to capital replacement at additional locations. The resulting store comfort provided an optimal environment for customers and associates.

